

|         | PS   | <b>YCHOLOGY</b>                               |   |
|---------|--|---|---|
|         | Year 9   | Year 10                                       | Year 11   |
| utumn 1 | TOPIC 2 MEMORY-  | TOPIC 11 RESEARCH                             | <b>TOPIC 6 CRIMINAL</b>                                       |
|         | How does your memory work?   | METHODS (1)                                   | PSYCHOLOGY  |
|         |  | How do you carry out                          | Why do people become  |
|         | How do the structure and   | Psychological research?                       | criminals?  |
|         | process of memory and  |   |   |
|         | information processing work?   | How to you design                             | How might our biology lead                                    |
|         | Consider what happens in terms of  | psychological research?                       | us to criminality?  |
|         | Input, Processing, including levels  | Consider how to identify the                  | Investigate personality types                                 |
|         | of processing, Output, Encoding,   | independent, dependent and                    | (Eysenck, 1964), to include                                   |
|         | Storage and Retrieval.   | extraneous variables of an                    | strengths and weaknesses of th                                |
|         |  | investigation. The influence of               | theory: extraversion,   |
|         | What is the Multi-store Model  | extraneous variables and possible             | introversion, neuroticism,                                    |
|         | of Memory?   | ways to control them                          | psychoticism. Personality scale                               |
|         | Consider the work of Atkinson & Shiffrin, 1968 including; Capacity   | What are Hypotheses?                          | Genetics- evidence from Twin                                  |
|         | and duration of short-term and   | Explore the meaning of a null                 | studies and adoption studies.                                 |
|         | long-term memory, Sensory  | hypothesis and how to write one.              |   |
|         | register, Role of attention and  | The meaning of alternative                    | How can learning theories                                     |
|         | rehearsal in memory recall and   | hypothesis and how to write<br>different ones | explain criminality?  |
|         | strengths and weaknesses of the  | What is sampling?                             | Explore Operant Conditioning (Skinner, 1948), to include,     |
|         | theory.  | Investigate the purpose of target             | positive and negative   |
|         |  | population and samples                        | reinforcement, positive and                                   |
|         | What evidence is there to  | Techniques to gather a sample of              | negative punishment, primary                                  |
|         | support the MSM theory?<br>Explore the Key Study –Peterson<br>and Peterson (1959) Short-term<br>Retention of Individual Verbal<br>Items, including; Background, Aims,<br>Procedures, results, conclusions, | participants: random, stratified,             | and secondary reinforcers. Soc                                |
|         |  | volunteer and opportunity                     | Learning Theory (Bandura, 197                                 |
|         |  | The strengths and weaknesses of               | to include role models,                                       |
|         |  | these sampling methods                        | modelling, identification,                                    |
|         |  | What are research and                         | observational learning, vicariou                              |
|         | and strengths and weaknesses.  | experimental designs?                         | reinforcement   |
|         | Look at Primacy and recency,   | Consider the different research and           |   |
|         | chunking.  | experimental designs                          | What evidence is there that                                   |
|         |  | The strengths and weaknesses of these designs | we learn criminality?   |
|         |  | What do we mean by reliability                | Bandura, Ross and Ross (1961)                                 |
|         |  | and validity?                                 | Transmission of Aggression<br>through Imitation of Aggressive |
|         |  | Explore issues of reliability and             | Models. Charlton et al (2000)                                 |
|         |  | validity in sampling, experimental            | Children's Playground Behavio                                 |
|         |  | design, and quantitative and                  | Across Five Years of Broadcast                                |
|         |  | qualitative methods                           | Television: A Naturalistic Study                              |
|         |  | What are Ethical Issues?                      | a Remote Community  |
|         |  | Look at ethical issues in                     | Aims, procedures, results and                                 |
|         |  | psychological research and how                | conclusions of key studies.                                   |
|         |  | they are dealt with, links to BPS.            | Strengths and weaknesses of k studies.                        |

## PSYCHOLOGY



### Autumn 2 TOPIC 2 MEMORY-

### How does your memory work?

### Why do we forget?

Understand retrograde and anterograde amnesia, including; the terms and the symptoms.

#### What is the Theory of Reconstructive memory?

Understand the active process of memory including; How schemas are formed, How schemas influence memory.

### Where does this theory come from?

Key Study – Bartlett (1932) War of the Ghosts; Background, Aims, Procedures, results, conclusions, and strengths and weaknesses

### Which is better? Peterson& Peterson or Bartlett?

Issues and Debates: understand the terms reductionism and holism, the use of content and theories drawn from human memory to explain the reductionism and holism debate.

### TOPIC 1 DEVELOPMENT-How did you develop?

### How does our brain develop physically?

Consider how the forebrain, midbrain and hindbrain develop in the foetus. The development of the cerebellum and medulla

### How does our brain develop Cognitively?

Analysis of Piaget's stages of development and theory of cognitive development Piaget's four stages of development The role of the stages of development in education How children develop mental processes for learning, so that children develop intelligence The strengths and weaknesses of Piaget's cognitive development theory

### Where does Piaget get his evidence?

Explore the key Study: Piaget and Inhelder (1956) 'Three Mountains' task looking at, Background to the study. The main aims, procedure, results and conclusion The strengths and weaknesses of the study

### Does practice make perfect?

Understand Willingham's learning theory-Factual knowledge has to come first before skills can be developed and Learning relies on practice and effort. Strategies to support cognitive, physical and social development The strengths and weaknesses of Willingham's learning theory

### TOPIC6 CRIMINAL PSYCHOLOGY Why do people become criminals?

#### What is recidivism?

Understand the effects of punishments on recidivism, including strengths and weaknesses of each punishment:

a. prison b. community sentencing c. restorative justice

### How can we help rehabilitate people?

Understand two treatments to rehabilitate and reduce criminal and antisocial behaviour and increase pro-social behaviour, including strengths and weaknesses of each treatment: a. token economy programmes, b. anger-management programmes

### What techniques do I need for paper 2?

Practice of 1, 2 and 4 mark short questions. Development of 9 mark essay skills for paper 2.

## PSYCHOLOGY



#### Spring 1

#### TOPIC 4-BRAIN AND NEUROPSYCHOLOGY How does your brain affect you?

#### What do our brains look like, and how does it work?

The location of the temporal, occipital, frontal and parietal lobes of the brain, and their functions.
The location and function of the cerebellum.

#### What evidence is there for this?

-study by Damasio et al. 1994 Damasio et al. (1994) The Return of Phineas Gage: Clues About the Brain from the Skull of a Famous Patient

Background to the study. Aims, procedures, results and conclusions. Strengths and weaknesses of the study.

### What are hemispheres?

• The role of the left and right hemispheres.

The role of the corpus callosum.
The strengths and weaknesses of lateralisation as an explanation of sex differences between males and females.

### What evidence is there for this?

- study by Sperry (1968)

Sperry (1968) Hemisphere Deconnection and Unity in Conscious Awareness Background to the study. Aims, procedures, results and conclusions. Strengths and weaknesses of the study.

### TOPIC 1 DEVELOPMENT-How did you develop?

#### **Do I have a growth mindset?** The meaning of mindset, ability

and effort How mindset affects the development of abilities and whether they are seen as fixed of changeable through effort The strengths and weaknesses of Dweck's mindset theory

#### What evidence is there for this? Case Study:

Gunderson et al (2013) Parent Praise to 1-3 Year Olds Predicts Children's Motivational Framework 5 Years Later Background to the study The main aims, procedure, results and conclusion The strengths and weaknesses of the study

### How do I know what is right or wrong?

The meanings of the terms 'morals' and 'morality' The meaning of pre-conventional, conventional and postconventional stages of morality Theories used to explain the development of morality in human

### TOPIC 11 SLEEP AND DREAMING-Why do you need to sleep and dream?

#### Why and how do we sleep?

Understand the functions, features and benefits of sleep, including: the four sleep stages, rapid eye movement (REM) sleep and the sleep cycle. Understand the internal and external influences on sleep, including strengths and weaknesses, bodily rhythms, to include circadian and ultradian rhythms, hormones, to include pineal gland and melatonin and zeitgebers, to include light.

#### What evidence is there that sleep of internal and external factors?

Key Study –Siffre (1975) Six months alone in a cave, including; Background, Aims, Procedures, results, conclusions, and strengths and weaknesses.

What are sleep disorders? Understand symptoms and

explanations of sleep disorders, including: insomnia and narcolepsy

### What are dreams? Are they biological?

Understand activation synthesis theory (Hobson and McCarley, 1977), including strengths and weaknesses of the theory: random activation, sensory blockade and movement inhibition

### What are dreams? Are they psychological?

Understand the Freudian theory of dreaming (Freud, 1900), including strengths and weaknesses of the theory: manifest content, latent content and dream work

Key Study –Freud (1909) Little Hans: analysis of a phobia in a five-year-old boy, including; Background, Aims, Procedures, results, conclusions, and strengths and weaknesses.

## PSYCHOLOGY



#### Spring 2

#### TOPIC 4-BRAIN AND NEUROPSYCHOLOGY How does your brain affect you?

#### What happens if the brain gets damaged?

Signs and symptoms of two disorders linked to brain damage known as 'visual agnosia' and 'prosopagnosia'.
How damage in the pre-frontal cortex of the brain might affect a person's behaviour.

### How does my brain tell my feet what to do?!

• How neurotransmitters (chemicals) pass messages around the body.

 How synapses work to pass on the messages.
 How neurons and synapses interact.

### How has psychology changed over time?

• Concepts, theories and research drawn from studying the brain to explain how psychology has changed over time.

### TOPIC 11 RESEARCH METHODS (2) How do you carry out Psychological research?

### How else might Psychologists do their work?

Different types of research methods used by psychologists They types of research for which they are suitable. The strength and weakness of each method

### How do Psychologists use data?

The use of arithmetic and numerical computation, using standard form and decimal form, estimates and significant figures. The use of maths skills(percentages, ratios, fractions) descriptive statistics (range, mean, median and mode) and how to calculate them

### And how do they represent data?

The characteristics of normal distribution. How to construct and interpret tables, diagrams, charts and graphs. How to identify a correlation between two variables. How to translate information between graphical and numerical forms, plot variables and interpret graphs

### What types of data are there?

The difference between primary and secondary data. The difference between qualitative and quantitative data

### Is that an ethical issue?

Understand what is meant by 'ethical issues'. Use content, theories and research from Topics 1 to 5 to explain ethical issues in psychological research.

#### **REVISION**

#### Dependent on the class/ individual students.

Power points with Audio Knowledge organisers Low stakes checklists Master classes Exam Technique



| Summer 1 | <b>TOPIC 5 SOCIAL INFLENCE-</b>                        | TOPIC 3 PSYCHOLOGICAL                               |
|----------|--|---|
|          | How do others affect you?                              | PROBLEMS-   |
|          |  | How would psychological                             |
|          | Why do we sometimes not                                | problems affect you?                                |
|          | help people in need?                                   |   |
|          | Personal factors that affect                           | Am I depressed?                                     |
|          | bystander behaviour; mood                              | Depression - symptoms,                              |
|          | competence, similarity.                                | features, incidence and                             |
|          | Situational factors that affect                        | influence.  |
|          | bystander behaviour;                                   | How has depression changed                          |
|          | diffusion of responsibility,                           | over time? Who is most likely to be diagnosed? Why? |
|          | noticing the event, cost of                            | How does depression affect us                       |
|          | helping, pluralistic ignorance.                        | all- costs to society in time lost                  |
|          | Key study - Piliavin: Good                             | and NHS.  |
|          | Samaritanism?  |   |
|          |  | Was I born to be depressed?                         |
|          | Why do we follow the                                   | Genetic explanation of                              |
|          | crowd?   | depression - genes and                              |
|          | Conformity; compliance,                                | biochemistry .Twin studies and research.            |
|          | internalisation, identification.                       |   |
|          | Reasons for conformity;<br>normative and informational | What evidence is there of this?                     |
|          | social influence. Factors that                         | Caspi et al (2003). Influence of                    |
|          | affect conformity; unanimity,                          | life stress on depression.                          |
|          | task difficulty, size of                               | Aims, procedure, results,                           |
|          | majority. Studies by Asch &                            | conclusion. Strengths and                           |
|          | Sherif Personality factors that                        | weaknesses.   |
|          | affect conformity - internal &                         | Am I thinking clearly?                              |
|          | external locus of control.                             | Cognitive explanation of                            |
|          |  | depression – Beck, cognitive                        |
|          |  | triad and Ellis ABC model. Faulty                   |
|          |  | thinking and magnification.                         |
|          |  | Nature and nurture. Strengths                       |
|          |  | and weaknesses.                                     |
|          |  | Will a prescription help me?                        |
|          |  | Drug therapy for depression.                        |
|          |  | Types of anti-depressants.                          |
|          |  | Strengths and weaknesses.                           |
|          |  |   |
|          |  | Will therapy help me?                               |
|          |  | CBT. How it works including                         |
|          |  | stages. Strengths and weaknesses.                   |
|          |  | weakiesses.   |



| Summer 2 | TOPIC 5 SOCIAL INFLENCE-<br>How do others affect you?TOPIC 3 PSYCHOLOGICAL<br>PROBLEMS- |   |
|----------|---|---|
|          |   |   |
|          |   | How would psychological   |
|          | Why do we lose ourselves in a   | problems affect you?  |
|          | crowd?<br>Deindividuation: What is  |   |
|          | deindividuation and how it  | What is an addict?  |
|          | affects obedience, conformity &   | Addiction - symptoms, features,                                 |
|          | bystander behaviour.  | incidence and influence   |
|          | Zimbardo, Haney and Banks: A  | (individual and society)<br>Addiction - how has it changed      |
|          | study of prisoners & guards in a  | over time? Why?   |
|          | simulated prison  | over anne. Wity.  |
|          |   | Are people born addicts?  |
|          | Why do we follow orders?  | Genetic explanation of  |
|          | Obedience: Situational factors that affect obedience;                                   | addiction - genes and   |
|          | proximity, legitimacy of power,   | biochemistry. Adoption studies                                  |
|          | location, personal responsibility,  | and research.   |
|          | support of others. Personality  | Do we learn to be addicts?                                      |
|          | factors that affect obedience;  | Learning theories of addiction -                                |
|          | Milgram's Agency Theory,  | classical, conditioning, operant                                |
|          | authoritarian personality.  | conditioning and social learning                                |
|          | Milgram's study of obedience.<br>Blind obedience; preventing                            | theory. Reinforcement.  |
|          | blind obedience - education,  | Commendiantian halo addicts?                                    |
|          | familiarity of the situation,   | Can medication help addicts?<br>Biological treatments - drug    |
|          | distance. Preventing blind  | therapy to treat addiction.                                     |
|          | obedience - promoting pro-  | Strengths and weaknesses.                                       |
|          | social behaviour, social support  |   |
|          | How does my culture affect my   | Can therapy help addicts?                                       |
|          | behaviour?  | Cognitive therapy to treat                                      |
|          | Society and culture. Social   | addiction. Functional analysis                                  |
|          | issues like Nazism, anti-social   | and skills training. Young 2007-<br>Cognitive Behaviour Therapy |
|          | behaviour.  | with Internet addicts. Aims,                                    |
|          | Individualistic and collectivist  | procedure, results, conclusion,                                 |
|          | cultures. Features of each. How   | Strengths and weaknesses.                                       |
|          | they affect our behaviour in terms of the bystander effect,                             |   |
|          | conformity, obedience and   | So, are we born this way or do                                  |
|          | deindividuation.  | we learn It?<br>Nature and Nurture. Outline the                 |
|          |   | contributions both have made                                    |
|          |   | to explaining behaviour - link to                               |
|          |   | depression and addiction. Link                                  |
|          |   | to diathesis stress model.                                      |
|          |   | Nature vs nurture - apply to                                    |
|          |   | other topics (crime etc)  |

## PSYCHOLOGY



### The Importance of Nurture for the Development of Wellbeing

The principles of Nurture are important in supporting a student to feel that they are safe, their basic needs are met (pastoral support - food, drink, emotional, physical support). Therefore, the student is ready to learn (Maslow's Hierarchy of Need). Psychology is a subject that not only recognises the importance of Nurture, but actively teaches aspects of Nurture enabling students to also recognise the importance of these principles for themselves, and for others.

### **All Behaviour is Communication**

As part of Scalby School behaviour policy C3's and C4's are recorded. This information is monitored and followed up via the Pastoral Protocol. In the classroom teaching staff and assistant teachers are aware of the wellbeing of students. Teachers understand that behaviour can be an indicator that a student is in need of additional support. Behaviours which are a cause for concern are raised with Pastoral or SEND teams so the correct intervention and support can be put in place. These include learning concerns which are raised as an SEN short note which trigger investigation into the need for exam access arrangements. Teachers in Psychology Model behaviour, and students are taught Social Learning theory so they understand the concept of learned behaviour. They also understand Conformity and Compliance and how these concepts form our behaviours.

### The Importance of Transitions in Children's Lives

Psychology is a new subject to all students in KS4. To help this Transition, the Memory topic provides opportunities for playing memory games as a gentle way to engage with a totally new discipline. Students are initially allowed to sit with whom they choose in order to access peer support in settling into this new discipline. The timetable rollover gives students a couple of weeks in which to get a feel for the new subject they have chosen.

Opportunities are taken throughout the course to link with post 16 studies and careers in psychology. In the Brain and Neuropsychology Topic the work of Cardiff University is discussed and explored, as one example.

### Language is a vital form of communication

In line with our whole school focus on vocab in Psychology we teach topic specific keywords at the start of a new topic and revisit the terms throughout. Psychology is a topic filled with Specialist Vocabulary and we regularly practice this vocabulary with retrieval quizzes. We look to cover the etymology of scientific words, and make reference to prefixes and suffixes as often as possible. We always try to introduce an everyday example alongside the psychology example to help give these difficult words some everyday reality.

### The classroom offers a safe base

In the Psychology department we have high level of expectations with regards to behaviour and engagement in lessons. We follow the Scalby school behaviour for learning system (outline d on P8 of student planner), have a recognised Matrix and seek support from Active Patrol SLT. Pupils feel safe in the predictability of whole school standards being upheld by all staff across the department. Psychology is part of the LIFE department and students are supported well by the wider department if students have any issues that are impacting on learning.

### Children's Learning is understood developmentally

Teachers have completed SEN Provision Maps for each class that they teach. This is saved on Pedagogy platform for all teachers in the department to access. Links to SEN register, My Profiles.

Students are supported using seating plans which are always student determined in the first instance. This develops confidence through peer support for a new discipline. Regular, routine, low stakes retrieval tasks help embed specialist vocabulary and new concepts over time. Exam technique is vital in Psychology. It is taught using a modelling process of I do- you do. Over time, the technique becomes habitual for all students.



| Autumn 1   | Year 9<br>TOPIC 2 MEMORY-  | Year 10<br>TOPIC 11 RESEARCH METHODS (1)<br>How do you carry out  | Year 11<br>TOPIC 6 CRIMINAL  |
|--|--|---|--|
| How does your memory<br>work?<br>Storage, Retrieval,<br>Encoding, Acoustic,<br>Visual, Semantic,<br>Short-term/ Long-ter<br>memory, Duration,<br>Capacity, Rehearsal,<br>Interference, | Storage, Retrieval,  | How do you carry out<br>Psychological research?<br>Variables(IV), (DV),<br>Extraneous variable,<br>Confounding variable, Order<br>effects, Demand<br>characteristics,   | PSYCHOLOGY<br>Why do people become<br>criminals?<br>Positive/ negative<br>punishment,<br>Reinforcers- Primary, |
|  | Short-term/ Long-term<br>memory, Duration,<br>Capacity, Rehearsal,<br>Interference,<br>Displacement, Trigram,<br>Sensory register,<br>Primacy effect,<br>Recency effect,<br>mundane realism, | Investigator effects,<br>Standardised procedure,<br>Counterbalancing,<br>Randomisation, Single-<br>blind / Double-blind<br>technique, Hypotheses-<br>Null, Alternative<br>(experimental) Directional,<br>Non-directional, Target<br>population, Sample-<br>Random Stratified, Sample<br>error, Volunteer, Biased<br>sample, Opportunity,<br>Generalisability<br>Experimental design-<br>Independent measures,<br>Repeated measures, | extraversion,<br>Introversion,   |
|  |  | Matched pairs , <b>Reliability</b> ,<br>Validity, Qualitative<br>methods, Researcher<br>bias, Triangulation,<br>Objective, Quantitative<br>methods, Ethical issues,<br>Right to withdraw, Informed<br>consent, Deception, Debrief,<br>Confidentiality, Laboratory,<br>Field, Natural <b>experiment.</b>   |  |



| Autumn 2 | TOPIC 2 MEMORY-<br>How does your memory<br>work?   | TOPIC 1 DEVELOPMENT-<br>How did you develop?  | TOPIC 6 CRIMINAL<br>PSYCHOLOGY<br>Why do people become<br>criminals?  |
|----------|--|---|---|
|          | Amnesia, Retrograde/<br>anterograde.<br>Active reconstruction,<br>Schema, Serial<br>reproduction,<br>ecological validity,<br>Reductionism, Holism. | Forebrain, Midbrain,<br>Hindbrain, Anterior,<br>Posterior, Medulla<br>oblongata, Involuntary<br>response, Neural<br>connections, Cognitive,<br>Operations, Object<br>permanence, Symbolic<br>play, pre-operational,<br>Egocentrism,<br>Decentration, Animism,<br>Centration,<br>Irreversibility, Morality,<br>Schema/Schemata(s),<br>Adaptation,<br>Assimilation,<br>Accommodation,<br>Equilibrium, Subjective,<br>Working memory,<br>Motor skills. | Recidivism, rehabilitate,<br>community sentence,<br>curfew, restorative<br>justice, Token economy,<br>observation schedule. |



| Spring 1 | TOPIC 4-BRAIN AND<br>NEUROPSYCHOLOGY<br>How does your brain affect<br>you?<br>Cerebrum, cortex,<br>lobes- parietal,<br>occipital, temporal,<br>frontal. Cerebellum,<br>Gyri, Sulci,<br>lateralisation,<br>asymmetrical, corpus<br>callosum, hemispheres,<br>Broca's area, spatial<br>awareness.<br>Ventromedial,<br>dorsolateral. | TOPIC 1 DEVELOPMENT-<br>How did you develop?<br>Mindset- Fixed/ Growth<br>Social learning, Self-<br>regulation, Nature,<br>Nurture, Framework,<br>Person praise, Process<br>praise, Entity<br>theory/motivational<br>framework,<br>morals,heteronomous,<br>Autonomous | TOPIC 11 SLEEP AND<br>DREAMING-<br>Why do you need to sleep<br>and dream?<br>Sleep cycle, REM sleep,<br>sensory blockade,<br>movement inhibition,<br>sleep deprivation,<br>circadian rhythm,<br>ultradian rhythm, sleep-<br>wake cycle, hormones,<br>pineal gland, melatonin,<br>zeitgebers, entrainment,<br>Endogenous, Exogenous,<br>insomnia, narcolepsy,<br>hallucination, cataplexy,<br>unconscious mind, id,<br>ego, superego, manifest<br>content, latent content,<br>dream work, activation |
|----------|---|---|---|
|          |   |   | synthesis, psychosexual<br>stages, phallic stage,<br>Oedipus complex.   |



| Spring 2 TOPIC 4-BRAIN AND<br>NEUROPSYCHOLOGY<br>How does your brain affect<br>you?<br>Central/ peripheral<br>nervous system,<br>neurotransmitters,<br>neuron, dopamine,<br>serotonin, GABA,<br>synapse, axon, vesicles,<br>receptors, synapse,<br>transmission,<br>neurological, visual<br>Agnosia,<br>Prosopagnosia,<br>Fusiform face area,<br>post-mortem/ Autopsy,<br>dissection, EEG, Scans-<br>MRI, PT, CT, EMR |
|---|
|---|



| Summer 1 | TOPIC 5 SOCIAL INFLENCE-   | TOPIC 3 PSYCHOLOGICAL   |  |
|----------|--|---|--|
|          | How do others affect you?  | PROBLEMS-   |  |
|          |  | How would psychological   |  |
|          |  | problems affect you?  |  |
|          | Bystander effect,<br>apathy, intervention,<br>Situational Factors,<br>Personal Factors,<br>Diffusion of<br>responsibility,<br>Pluralistic ignorance,<br>Competence,<br>conformity, majority,<br>ambiguity, locus of<br>control, normative/<br>informational,<br>internalisation,<br>identification, field<br>experiment. | problems affect you?<br>Unipolar, features,<br>incidence, influence,<br>Monozygotic, Dizygotic,<br>genetic predisposition,<br>diathesis-stress model,<br>deterministic, cognitive,<br>negative triad,<br>magnification, activating<br>event, nature/nurture,<br>CBT, Noradrenaline,<br>Reuptake, Placebo,<br>Relapse. Longitudinal. |  |



| Summer 2 TOPIC 5 SOCIAL INFLENCE:<br>How do others affect you?<br>Deindividuation, pro-<br>social/anti-social<br>behaviour, obedience,<br>bind obedience,<br>proximity, legitimacy of<br>context, momentum of<br>compliance,<br>Authoritarian, Fascism,<br>ambiguity, social,<br>culture- collectivist,<br>individualistic. |          |   |  |  |
|---|----------|---|--|--|
| social/anti-social<br>behaviour, obedience,<br>blind obedience,<br>proximity, legitimacy of<br>context, momentum of<br>compliance,<br>Authoritarian, Fascism,<br>ambiguity, social,<br>culture- collectivist,   | Summer 2 |   | PROBLEMS-<br>How would psychological   |  |
|   |          | social/anti-social<br>behaviour, obedience,<br>blind obedience,<br>proximity, legitimacy of<br>context, momentum of<br>compliance,<br>Authoritarian, Fascism,<br>ambiguity, social,<br>culture- collectivist, | adoption studies,<br>Learning theories-<br>classical, operant, social<br>learning. Reinforcement,<br>functional analysis, skills<br>training, detoxification,<br>cravings, Likert-type |  |



